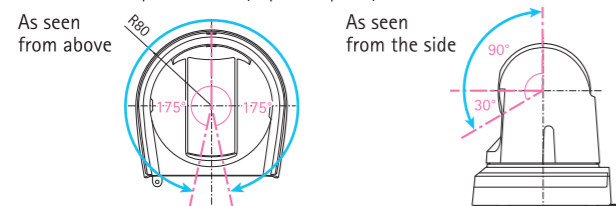


## Exceptional Pan-tilt Performance for Smooth Shooting Over a Wide Area\*1

The pan range of  $\pm 175^\circ$  and the tilt range of  $-30^\circ$  to  $+90^\circ$  cover a wide shooting area\*1. Pan and tilt operate at a maximum speed of 90°/second and respond quickly to remote control operation. They operate quietly at a sound level of NC35 or lower.



\*1. Depending on the position of the pan and tilt, the unit itself may be reflected in the image.

## Other Functions

- Preset memory up to 100 positions.
- Functions such as freeze during preset, digital extender zoom and color temperature settings can be assigned to the user buttons on Panasonic controllers.
- Equipped with RS422 remote terminal; up to five units can be controlled via serial control from a controller.
- Equipped with RS232C remote terminal (standard serial communication support). Up to seven units can be controlled via daisy chain connection.
- Up to four units can be operated with a wireless remote controller (AW-RM50G sold separately).
- Easy installation thanks to use of turn-lock mechanism.

## Supporting Lecture Capture with Auto Tracking function



Auto Tracking Software Key  
AW-SF100G

### (Main Features)

- Motion detection and face detection system using video streaming from camera achieves smooth auto tracking regardless of where the person facing
- A GUI screen designed for intuitive setup
- Using IP-based software to support installation/operation of camera in classroom in remote location.
- Selectable as a Web application for flexible installation and operation that also enables control from a tablet, smartphone, desktop PC, etc.
- When it is installed on a PC, it can be easily set up by connecting AW-HE35/HE38 series. Installation of sensors and other devices are not necessary.

\*This refers to the standalone version. In case the Web application version is used, the Auto Tracking Software is installed on an HTTP server and used from there.  
\*Depending on the usage conditions, there may be errors in detection of tracking subjects or proper tracking. Please use this software in an environment in which corrections can be made by an operator.  
\*There is a 30-day free trial available for Auto Tracking Software. Please purchase this 'Auto Tracking Software Activation Key' after checking precautions and confirming that this will work in your environment during this free trial period. When purchasing optional software please refer to the Panasonic website <http://pro-av.panasonic.net/> "Software Download".

## Rear View

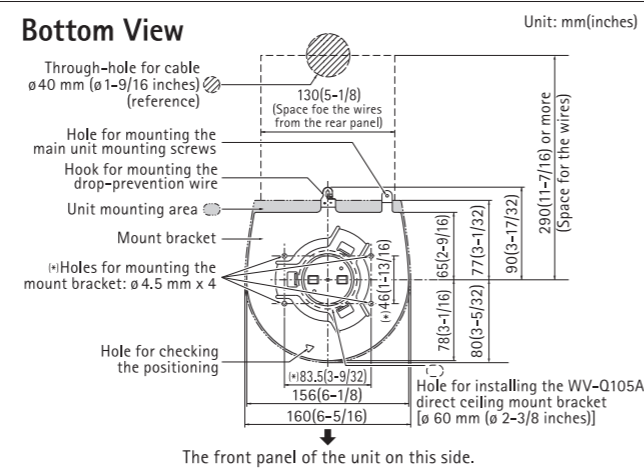


AW-HE35SW/SK  
AW-HE38SW/SK



AW-HE38HW/HK

## Bottom View



The front panel of the unit on this side.

## System Camera Options

As of October, 2016

Control Assist Camera AW-HEA10W		Control Assist Camera AW-HEA10K	
Remote Camera Controller AW-RP50		Remote Camera Controller AW-RP120G (AC adaptor (DC12 V) is required separately.)	
Wireless Remote Control AW-RM50G (*AA, *R6* or *LR6* battery x 2 are not included.)		Compact Live Switcher AW-HS50	
		Remote Operation Panel AK-HRP200G (AC adaptor (DC12 V) is required separately.)	
		Direct Ceiling Mount Bracket WV-Q105A	

# Panasonic

Panasonic Corporation  
AVC Networks Company  
1-15 Matsuo-cho, Kadoma, Osaka 571-8504  
Japan  
<http://pro-av.panasonic.net/>

<http://pro-av.panasonic.net/>

### [Countries and Regions]

India +91 1860 425 1860



Factories of AVC Networks Company have received ISO 14001:2004—the Environmental Management System certification, (Except for 3rd party's peripherals).



JQA-0443

# Panasonic

## BUSINESS

AW-HE35SW/SK [SDI Model]  
AW-HE38SW/SK [SDI Model]  
AW-HE38HW/HK [HDMI Model]  
HD Integrated Camera



AW-HE35SW/AW-HE38SW/AW-HE38HW  
Suspended (Hanging) style

For indoor use

Features 15x\*1/22x\*2 optical zoom lens and support for PoE+\*3 for outstanding operability and installation flexibility



AW-HE35SK/AW-HE38SK/AW-HE38HK  
Stand-alone (Desktop) style

For indoor use

\*1: Available in the AW-HE35 series.  
\*2: Available in the AW-HE38 series.  
\*3: Abbreviation of Power over Ethernet Plus.



## Full HD camera with integrated pan-tilt for lectures, meetings and a wide variety of applications.

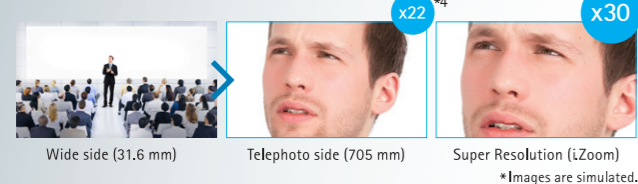
The AW-HE35/HE38 series of integrated full HD cameras performs in a wide variety of onsite shooting applications that require high-quality video, such as conferences, lecture capture and other events, thanks to its high-performance zoom, wide angle of view and outstanding color reproducibility. In addition to IP video transmission, support for PoE+\*1 enables power to be supplied via a LAN cable\*2. The result is installation flexibility. It also supports HD-IP video output, output of video and audio via USB, and SD card recording.

### Developed 1/2.3-type MOS Sensor

Equipped with a developed 1/2.3-type MOS sensor and DSP (Digital Signal Processor) for high sensitivity and high resolution.

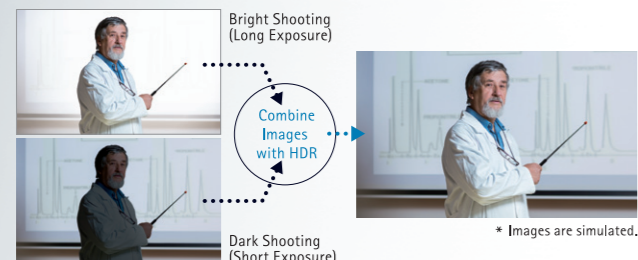
### High Performance Optical 15x\*3/22x\*4 Zoom Lens/ Super Resolution 20x\*3/30x\*4 Zoom

In addition to a 15x\*3/22x\*4 optical zoom, the AW-HE35/HE38 series can zoom up to 20x\*3/30x\*4 while maintaining high resolution thanks to Super Resolution technology. It also features a 16x digital zoom\*5 and a 1.4x digital extender, which enables the AW-HE35/HE38 series to shoot in large conference halls and classrooms.



### Equipped with High Dynamic Range (HDR) Mode

In addition to conventional Dynamic Range Stretch (DRS) and Digital Noise Reduction (DNR), the AW-HE35/HE38 series are newly equipped with High Dynamic Range (HDR) mode. When shooting and synthesizing two images with differing exposure times, the AW-HE35/HE38 series can create video with high visibility that corrects for halation and black defects even under backlit conditions.



### Either SDI Model or HDMI Model Can Be Selected To Match Usage Needs\*6

Supports 1080/59.94p (HDMI model only), 29.97p\*7, 59.94i, 29.97PsF, 1080/50p (HDMI model only), 25p\*7, 50i, 25PsF, 720/59.94p, and 50p video formats. Flexible operation in line with the application is made possible by a lineup that includes an SDI output model (AW-HE35SW/SK, AW-HE38SW/SK), optimal for video content production, and an HDMI output model (AW-HE38HW/HK), optimal for video streaming, both of which come in two body colors (white and black) that can be selected depending on the usage environment.

\*1: Abbreviation of Power over Ethernet Plus. \*2: The software for the AW-HE35/HE38 series may need to be updated depending on the existing software version. For details, see the Panasonic website (<http://pro-av.panasonic.net/>). \*3: Available in the AW-HE35 series. \*4: Available in the AW-HE38 series. \*5: Picture quality is lower with the digital zoom. \*6: The AW-HE35 series only supports SDI model. \*7: Native output.

### Outputs Still Image During Preset Movements; Supports One-Camera Operations

The new Freeze During Preset function enables to freeze the video during preset playback. The immediately preceding still image is output during preset movements so that the swiveling movement is not displayed, making operations possible with one camera.

#### With Freeze During Preset function OFF and ON

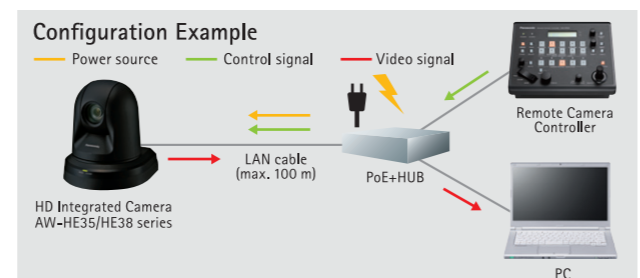


### Audio Input Function

The AW-HE35/HE38 series also supports audio input, embedding and encoding. Audio output to IP is also supported. The ALC (Audio Automatic Level Control) in the original AW-HE35/HE38 series can be switched ON/OFF and an equalizer function can be used. By reducing low-frequency sound from air conditioners, projectors, and other devices, it is possible to emphasize and increase the clarity of the spoken words.

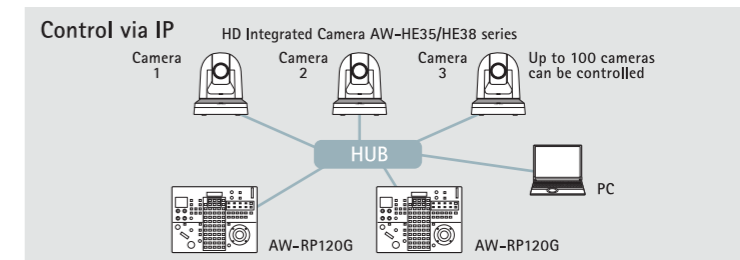
### Supporting PoE+\*1 for Lower Installation Costs

By connecting network devices that support the IEEE802.3at PoE+ standard, power can be supplied via LAN cable. Since it is not necessary to install a power supply or even a local AC outlet, installation costs can be significantly reduced.



### Flexible IP Control Architecture Simplifies System Design and Operation\*8

Up to 100 x AW-HE35/HE38 series cameras can be controlled via IP from a single AW-RP120G/RP50 or PC. An AW-HE35/HE38 series can also be simultaneously controlled by up to five AW-RP120G/RP50's via IP.

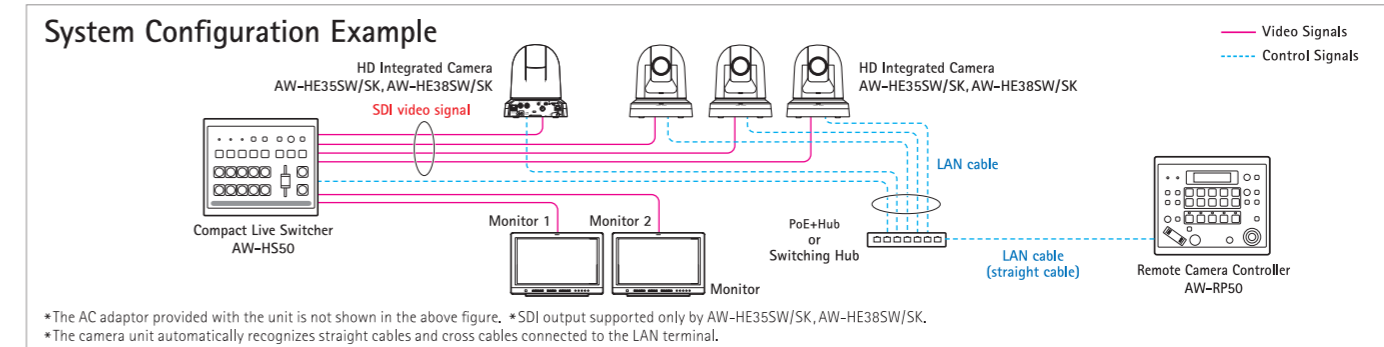


\*8: Controller upgrade required. For details, please refer to the "service and support" section on the Panasonic website (<http://pro-av.panasonic.net/>).

### Specifications

		As of October, 2016			
GENERAL	Power requirements	DC 12 V (Supplied AC adaptor) DC 42 V to 57 V (PoE+ power supply)	White balance	AWB A, AWB B, ATW, 3200K, 5600K, VAR (2400K to 9900K)	
	Current consumption	1.2 A (Supplied AC adaptor) 0.4 A (PoE+ power supply)	Chroma amount variability	±3 step	
	Ambient operating temperature	0 °C to 40 °C (32 °F to 104 °F)	Scene file	Full Auto, Manual1, Manual2, Manual3	
	Storage temperature	-20 °C to 50 °C (-4 °F to 122 °F)	Output format	HD 1080:59.94p/50p*4 1080:59.94i/50i 1080:29.97p/25p 1080:29.97PsF/25PsF 720:59.94p/50p	
	Allowable humidity ranges	20 % to 90 % (no condensation)	Synchronization system	Internal synchronization	
	Mass	Approx. 1.5 kg (3.30 lb)	[USB connection]	* This may vary depending on the operating environment.	
	Dimensions (W x H x D)	160 mm x 186 mm x 166 mm (6-5/16 inches x 7-41/128 inches x 6-17/32 inches) [excluding protrusions, direct ceiling mount bracket]	Video output	USB Video Class Ver1.0	
	Finish	[AW-HE35SWED], [AW-HE38SWED], [AW-HE38HWED] Pearl white [AW-HE35SKED], [AW-HE38SKED], [AW-HE38HKED] Metallic black	Video compression format	Motion JPEG	
	Controller supported*1	AW-RP50, AW-RP120, AK-HRP200	Resolution	1920 x 1080, 1280 x 720, 640 x 360	
	Power	DC 12 V IN, PoE+ (IEEE802.3at standard)	Frame rate	max 30 fps (System frequency 59.94 Hz) max 25 fps (System frequency 50 Hz)	
INPUT	Mic/line input	Stereo mini-jack (ø3.5 mm) Input impedance: Approx. 2 kΩ (unbalanced) [Mic input] Supported microphones: Stereo mic (plug-in power, on/off switching via menu) Supplied voltage: 2.5 V ± 0.5 V Mic input level: -60 dBV ± 3 dBV [Line input] Input level: -10 dBV ± 3 dBV	Audio output	USB Audio Class Ver1.0	
	OUTPUT	Video output	HDMI	[AW-HE38HW/HK] HDMI connector * HDCP is not supported. * VIERA Link is not supported.	
		HD SDI OUT	[AW-HE35SW/SK, AW-HE38SW/SK] Compliant with the SMPTE292M standards/75 Ω (BNC x 1)	Audio compression format	Linear PCM, 48 kHz, 16-bit, 2 channels
INPUT/ OUTPUT	connector	LAN	LAN connector for IP control (RJ-45) Equipped with straight/crossover cable auto detection function	Supported models	Devices standardly equipped with a USB 2.0 compatible port
		RS-232C	Mini DIN 8-pin (IN) Mini DIN 8-pin (OUT)	[Pan-tilt head unit]	
		RS-422	CONTROL IN RS422A (RJ-45)	Installation method	Stand-alone (Desktop) or suspended (Hanging)*5
		USB	Mini-B port	Pan/tilt operation speed	Maximum speed during preset: 300°/s Maximum speed during manual: 90°/s
		SD card	microSD card slot	Panning range	±175°
FUNCTIONS AND PERFORMANCE	[Camera unit]		Imaging sensors	1/2.3-type MOS	
	Imaging sensors	1/2.3-type MOS	Minimum illumination	59.94 Hz: 0.7 lx (50 IRE, F1.6, 48 dB, 1/50 without accumulation) 0.35 lx (50 IRE, F1.6, 48 dB, 1/30 with accumulation [Frame Mix 6 dB]) 50 Hz: 0.7 lx (50 IRE, F1.6, 48 dB, 1/50 without accumulation) 0.35 lx (50 IRE, F1.6, 48 dB, 1/25 with accumulation [Frame Mix 6 dB])	
	Lens	AW-HE35SW/SK: Motorized 15x zoom, F1.6 to F3.7 [F=4.3 mm (1/64 inches) to 64.5 mm (2-17/32 inches); 35 mm (1-3/8 inches) equivalent: 31.6 mm (1-31/128 inches) to 480.0 mm (18-57/64 inches)] AW-HE38SW/SK/HW/HK: Motorized 22x zoom, F1.6 to F4.3 [F=4.3 mm (1/64 inches) to 94.6 mm (3-23/32 inches); 35 mm (1-3/8 inches) equivalent: 31.6 mm (1-31/128 inches) to 705.0 mm (27-49/64 inches)]	Horizontal resolution	1000 TV lines Typ (Center area)	
	Focus	Switching between auto and manual	Gain selection*2	Auto, 0 dB to 48 dB (3 dB step)	
	Focus distance	Entire zooming range: 1.2 m (3.94 ft) Wide end: 10 cm (0.33 ft)	Frame mix*3	Auto, Off, 6 dB, 12 dB, 18 dB, 24 dB	
	Color separation optical system	On-chip color filter system	Electronic shutter speed	During Auto: 1/60 to 1/2000 [59.94 Hz] 1/50 to 1/2000 [50 Hz]	
	Minimum illumination	59.94 Hz: 0.7 lx (50 IRE, F1.6, 48 dB, 1/50 without accumulation) 0.35 lx (50 IRE, F1.6, 48 dB, 1/30 with accumulation [Frame Mix 6 dB]) 50 Hz: 0.7 lx (50 IRE, F1.6, 48 dB, 1/50 without accumulation) 0.35 lx (50 IRE, F1.6, 48 dB, 1/25 with accumulation [Frame Mix 6 dB])	During Manual: 1/100, 1/250, 1/500, 1/1000, 1/2000, 1/4000, 1/10000 [59.94 Hz] 1/120, 1/250, 1/500, 1/1000, 1/2000, 1/4000, 1/10000 [50 Hz]	Supported protocols	IP v4: TCP/IP, UDP/IP, HTTP, HTTPS, RTSP, RTP, RTMP/RTCP, FTP, DHCP, DNS, NTP, IGMP, UPnP, ICMP, ARP, RTPSPoverTCP, RTSPoverHTTP, SSL(TLS), MultiCast/UniCast IP v6: TCP/IP, UDP/IP, HTTP, HTTPS, RTSP, RTP, RTMP/RTCP, FTP, DHCPv6, DNS, NTP, ICMPv6(MLD), RTSPoverTCP, RTSPoverHTTP, SSL(TLS), MultiCast/UniCast
	Horizontal resolution	1000 TV lines Typ (Center area)	Synchro scan	59.94 Hz: 59.94 Hz to 660.09 Hz 50 Hz: 50.00 Hz to 570.12 Hz	
	Gain selection*2	Auto, 0 dB to 48 dB (3 dB step)	Gamma	Off, Normal (Low, Mid, High), Cinema	
	Frame mix*3	Auto, Off, 6 dB, 12 dB, 18 dB, 24 dB			
ACCESSORIES	Electronic shutter speed	During Auto: 1/60 to 1/2000 [59.94 Hz] 1/50 to 1/2000 [50 Hz]	Mount bracket for installation surface (Hanging*8 / Desktop): 1 Drop-prevention wire (already attached to the unit): 1 Bracket mounting screws (blind-head) M4 x 10 mm: 4 Main unit mounting screw (with flat washer, spring washer) M3 x 6 mm: 1 Power cable (1.5 m [4.92 ft]): 1 AC adaptor: 1 CD-ROM: 1		
	During Manual: 1/100, 1/250, 1/500, 1/1000, 1/2000, 1/4000, 1/10000 [59.94 Hz] 1/120, 1/250, 1/500, 1/1000, 1/2000, 1/4000, 1/10000 [50 Hz]				
	Synchro scan	59.94 Hz: 59.94 Hz to 660.09 Hz 50 Hz: 50.00 Hz to 570.12 Hz			

\*1: It may be necessary to upgrade the version of the controller so that the controller will support the unit. \*2: During Auto, 6 dB to 48 dB (6 dB step) are available for AGC Max Gain setting. \*3: During Auto, 0 dB, 6 dB, 12 dB and 18 dB are available for Auto F.Mix Max Gain setting. \*4: AW-HE38HW/HK only \*5: To ensure safety, the unit must be secured using the mount bracket supplied. \*6: Depending on the pan or tilt position, the camera may be reflected in the image. \*7: Use of an STP (shielded twisted pair) cable is recommended. \*8: To ensure more safety, AW-HE35/HE38 series can be secured by using the direct ceiling mount bracket (WV-Q105A).



\*The AC adaptor provided with the unit is not shown in the above figure. \*SDI output supported only by AW-HE35SW/SK, AW-HE38SW/SK. \*The camera unit automatically recognizes straight cables and cross cables connected to the LAN terminal.